

Macon Focus Annual 2023 Budget		Revenue Allocated for Operations	Revenue Allocated to Programs
Revenues			
Donor Contributions (Restricted: After School Enrichment)	\$ 15,000	\$ -	\$ 15,000
Donor Contributions (Unrestricted)	\$ 40,200	\$ 5,000	\$ 35,200
Board Contributions (Unrestricted)	\$ 9,000	\$ 9,000	\$ -
Foundation Grants (Restricted: GED Tutoring 25,000; Career Mentoring \$15,000). No Overhead.	\$ 60,000	\$ 30,000	\$ 30,000
Government Contracts (Restricted: \$25,000 GED Tutoring). 10% Overhead Cap	\$ 25,000	\$ 2,500	\$ 22,500
Special Events: Golf Tournament & 5 K (Unrestricted)	\$ 35,000	\$ 35,000	\$ -
Investment Income: (Unrestricted)	\$ 2,500	\$ 2,500	\$ -
Fees: GED Course (Unrestricted)	\$ 6,000	\$ -	\$ 6,000
Fees: After School (Unrestricted)	\$ 37,500	\$ -	\$ 37,500
TOTAL REVENUES	\$ 230,200	\$ 84,000	\$ 146,200
Expenses		Operations Expenses	Program Expenses
Personnel			
Executive Director	\$ 55,000.00	\$ 27,500	\$ 27,500
Program Director	\$ 35,000	\$ -	\$ 35,000
Administrative Assistant (part-time)	\$ 12,000	\$ 7,200	\$ 4,800
Fringe Benefits (25% for FT personnel)	\$ 22,500	\$ 6,875	\$ 15,625
Taxes 7.65%	\$ 7,803	\$ 3,471	\$ 4,332
TOTAL PERSONNEL	\$ 132,303	\$ 43,846	\$ 88,457
Non-Personnel		\$ -	
Consultants (3 GED Instructors)	\$ 8,640	\$ -	\$ 8,640
Consultants (60 Volunteer Mentors)	\$ -	\$ -	\$ -
Consultants (2 Certified Teachers)	\$ 30,000	\$ -	\$ 30,000
Consultants (2 College Interns - Early Childhood Educ.)	\$ 1,000	\$ -	\$ 1,000
Program Supplies	\$ 10,500	\$ -	\$ 10,500
Office Supplies	\$ 1,500	\$ 750	\$ 750
Printing	\$ 2,500	\$ 1,000	\$ 1,500
Postage	\$ 500	\$ 250	\$ 250
Insurance	\$ 6,000	\$ 6,000	\$ -
Marketing	\$ 7,500	\$ 3,000	\$ 4,500
Special Events	\$ 5,000	\$ 5,000	\$ -
Rent	\$ 6,000	\$ 2,400	\$ 3,600
Internet	\$ 990	\$ -	\$ 990
Maintenance/Custodial Services	\$ 5,000	\$ 5,000	\$ -
TOTAL NPS	\$ 85,130	\$ 23,400	\$ 61,730
TOTAL EXPENSES (Personnel + NPS)	\$ 217,433	\$ 75,886	\$ 141,547
		\$ -	\$ -
<i>Surplus/ (Deficit)</i>	\$ 12,767	\$ 8,614	\$ 4,153

% Programs 65%
 % Operations 35%

Macon Focus

After School Enrichment

Revenues	
Donor Contributions (Restricted: After School Enrichment)	\$ 15,000
Donor Contributions (Unrestricted)	\$ 20,000
Board Contributions (Unrestricted)	
Foundation Grants (Restricted: GED Tutoring 25,000; Career Mentoring \$15,000). No Overhead.	
Government Contracts (Restricted: \$25,000 GED Tutoring). 10% Overhead Cap	
Special Events: Golf Tournament & 5 K (Unrestricted)	
Investment Income: Interest on bank account (Unrestricted)	
Fees: GED Course (Unrestricted)	
Fees: After School (Unrestricted)	\$ 37,500
Total Revenues	\$ 72,500
Expenses	
Personnel	
Executive Director @ 20%	\$ 11,000
Program Director @25%	\$ 8,750
Administrative Assistant (part-time) @ 20%	\$ 2,400
Fringe Benefits (25% for FT personnel)	\$ 4,938
Taxes 7.65%	\$ 1,231
TOTAL PERSONNEL	\$ 28,318
Non-Personnel	
Consultants (2 Certified Teachers)	\$ 30,000
Consultants (2 College Interns - Early Childhood Educ.)	\$ 1,000
Program Supplies	\$ 4,000
Office Supplies	
Printing	\$ 500
Postage	
Insurance	
Marketing	\$ 2,500
Special Events	
Rent @40%	\$ 2,400
Internet	\$ 180
Maintenance/Custodial Services	
Total NPS	\$ 40,580
TOTAL EXPENSES (Personnel + NPS)	\$ 68,898
<i>Surplus/ (Deficit)</i>	\$ 3,602

Macon Focus

Let's Get to Work

Revenues	
Donor Contributions (Restricted: After School Enrichment)	\$ -
Donor Contributions (Unrestricted)	\$ 15,200
Board Contributions (Unrestricted)	\$ -
Foundation Grants (Restricted: GED Tutoring 25,000; Career Mentoring \$15,000). No Overhead.	\$ 30,000
Government Contracts (Restricted: \$25,000 GED Tutoring). 10% Overhead Cap	\$ 22,500
Special Events: Golf Tournament & 5 K (Unrestricted)	\$ -
Investment Income: Interest on bank account (Unrestricted)	\$ -
Fees: GED Course (Unrestricted)	\$ 6,000
Fees: After School (Unrestricted)	\$ -
Total Revenues	\$ 73,200
Expenses	
Personnel	
Executive Director @ 25%	\$ 16,500
Program Director @ 50%	\$ 26,250
Administrative Assistant (part-time) @ 20%	\$ 2,400
Fringe Benefits (25% for FT personnel)	\$ 10,688
Taxes 7.65%	\$ 3,101
TOTAL PERSONNEL	\$ 60,139
	\$ -
Non-Personnel	\$ -
Consultants (3 GED Instructors)	\$ 8,640
Consultants (60 Volunteer Mentors)	\$ -
	\$ -
	\$ -
Program Supplies	\$ 6,500
Office Supplies	\$ 750
Printing	\$ 1,000
Postage	\$ 250
Insurance	\$ -
Marketing	\$ 2,000
Special Events	\$ -
Rent (20%)	\$ 1,200
Internet	\$ 810
Maintenance/Custodial Services	
Total NPS	\$ 12,510
TOTAL EXPENSES (Personnel + NPS)	\$ 72,649
<i>Surplus/ (Deficit)</i>	\$ 551

Macon Focus	
LGW: GED Tutoring	
Revenues	
Donor Contributions (Restricted: After School Enrichment)	\$ -
Donor Contributions (Unrestricted)	\$ 11,200
Board Contributions (Unrestricted)	\$ 3,000
Foundation Grants (Restricted: GED Tutoring 25,000; Career Mentoring \$15,000). No Overhead.	\$ 15,000
Government Contracts (Restricted: \$25,000 GED Tutoring). 10% Overhead Cap	\$ 25,000
Special Events: Golf Tournament & 5 K (Unrestricted)	
Investment Income: Interest on bank account (Unrestricted)	
Fees: GED Course (Unrestricted)	\$ 6,000
Fees: After School (Unrestricted)	
Total Revenues	\$ 54,200
Expenses	
Personnel	
Executive Director @ 25%	\$ 13,750
Program Director @ 50%	\$ 17,500
Administrative Assistant (part-time) @ 20%	\$ 2,400
Fringe Benefits (25% for FT personnel)	\$ 7,813
Taxes 7.65%	\$ 2,120
TOTAL PERSONNEL	\$ 43,583
Non-Personnel	
Consultants (3 GED Instructors)	\$ 8,640
	\$ -
Program Supplies : GED Books, paper, pencils,	\$ 6,500
Office Supplies	\$ 500
Printing	\$ 750
Postage	\$ -
Insurance	
Marketing	\$ 1,000
Special Events	\$ -
Rent (20%)	\$ 1,200
Internet (35%)	\$ 630
Maintenance/Custodial Services	
Total NPS	\$ 10,580
TOTAL EXPENSES (Personnel + NPS)	\$ 54,163
<i>Surplus/ (Deficit)</i>	<i>\$ 37</i>

Macon Focus

LGW: Career Mentoring

Revenues	
Donor Contributions (Restricted: After School Enrichment)	\$ -
Donor Contributions (Unrestricted)	\$ 4,000.00
Board Contributions (Unrestricted)	
Foundation Grants (Restricted: GED Tutoring 25,000; Career Mentoring \$15,000). No Overhead.	\$ 15,000
Government Contracts (Restricted: \$25,000 GED Tutoring). 10% Overhead Cap	
Special Events: Golf Tournament & 5 K (Unrestricted)	
Investment Income: Interest on bank account (Unrestricted)	
Fees: GED Course (Unrestricted)	
Fees: After School (Unrestricted)	
Total Revenues	\$ 19,000
Expenses	
Personnel	
Executive Director @ 5%	\$ 2,750
Program Director @25%	\$ 8,750
Administrative Assistant (part-time) @ 10%	\$ 1,200
Fringe Benefits (25% for FT personnel)	\$ 2,875
Taxes 7.65%	\$ 981
TOTAL PERSONNEL	\$ 16,556
Non-Personnel	
Consultants (60 Volunteer Mentors)	\$ -
Program Supplies	\$ -
Office Supplies	\$ 250
Printing	\$ 250
Postage	\$ 250
Insurance	
Marketing	\$ 1,000
Special Events	
Rent @ 0%	\$ -
Internet @ 10%	\$ 180
Maintenance/Custodial Services	
Total NPS	\$ 1,930
TOTAL EXPENSES (Personnel + NPS)	\$ 18,486
<i>Surplus/ (Deficit)</i>	<i>\$ 514</i>