

Macon Focus Annual 2023 Budget		Revenue Allocated for Operations	Revenue Allocated to Programs
Revenues			
Donor Contributions (Restricted: After School Enrichment)	\$ 15,000	\$ -	\$ 15,000
Donor Contributions (Unrestricted)	\$ 40,200	\$ 20,200	\$ 20,000
Board Contributions (Unrestricted)	\$ 9,000	\$ 9,000	\$ -
Foundation Grants (Restricted: GED Tutoring 25,000; Career Mentoring \$15,000). No Overhead.	\$ 60,000	\$ 60,000	\$ -
Government Contracts (Restricted: \$25,000 GED Tutoring). 10% Overhead Cap	\$ 25,000	\$ 25,000	\$ -
Special Events: Golf Tournament & 5 K (Unrestricted)	\$ 35,000	\$ 35,000	\$ -
Investment Income: (Unrestricted)	\$ 2,500	\$ 2,500	\$ -
Fees: GED Course (Unrestricted)	\$ 6,000	\$ 6,000	\$ -
Fees: After School (Unrestricted)	\$ 37,500	\$ -	\$ 37,500
TOTAL REVENUES	\$ 230,200	\$ 157,700	\$ 72,500
Expenses		Operations Expenses	Program Expenses
Personnel			
Executive Director	\$ 55,000.00	\$ 44,000	\$ 11,000
Program Director	\$ 35,000	\$ 26,250	\$ 8,750
Administrative Assistant (part-time)	\$ 12,000	\$ 9,600	\$ 2,400
Fringe Benefits (25% for FT personnel)	\$ 22,500	\$ 17,563	\$ 4,938
Taxes 7.65%	\$ 7,803	\$ 6,572	\$ 1,231
TOTAL PERSONNEL	\$ 132,303	\$ 103,985	\$ 28,318
Non-Personnel		\$ -	
Consultants (3 GED Instructors)	\$ -	\$ -	\$ -
Consultants (60 Volunteer Mentors)	\$ -	\$ -	\$ -
Consultants (2 Certified Teachers)	\$ 30,000	\$ -	\$ 30,000
Consultants (2 College Interns - Early Childhood Educ.)	\$ 1,000	\$ -	\$ 1,000
Program Supplies	\$ 4,000	\$ -	\$ 4,000
Office Supplies	\$ 1,500	\$ 1,500	\$ -
Printing	\$ 2,500	\$ 2,000	\$ 500
Postage	\$ 500	\$ 500	\$ -
Insurance	\$ 6,000	\$ 6,000	\$ -
Marketing	\$ 7,500	\$ 5,000	\$ 2,500
Special Events	\$ 5,000	\$ 5,000	\$ -
Rent	\$ 6,000	\$ 3,600	\$ 2,400
Internet	\$ 180	\$ -	\$ 180
Maintenance/Custodial Services	\$ 5,000	\$ 5,000	\$ -
TOTAL NPS	\$ 69,180	\$ 28,600	\$ 40,580
TOTAL EXPENSES (Personnel + NPS)	\$ 201,483	\$ 132,585	\$ 68,898
		\$ -	\$ -
<i>Surplus/ (Deficit)</i>	\$ 28,717	\$ 25,115	\$ 3,602

% Programs 34%
 % Operations 66%

Macon Focus

After School Enrichment

Revenues	
Donor Contributions (Restricted: After School Enrichment)	\$ 15,000
Donor Contributions (Unrestricted)	\$ 20,000
Board Contributions (Unrestricted)	
Foundation Grants (Restricted: GED Tutoring 25,000; Career Mentoring \$15,000). No Overhead.	
Government Contracts (Restricted: \$25,000 GED Tutoring). 10% Overhead Cap	
Special Events: Golf Tournament & 5 K (Unrestricted)	
Investment Income: Interest on bank account (Unrestricted)	
Fees: GED Course (Unrestricted)	
Fees: After School (Unrestricted)	\$ 37,500
Total Revenues	\$ 72,500
Expenses	
Personnel	
Executive Director @ 20%	\$ 11,000
Program Director @25%	\$ 8,750
Administrative Assistant (part-time) @ 20%	\$ 2,400
Fringe Benefits (25% for FT personnel)	\$ 4,938
Taxes 7.65%	\$ 1,231
TOTAL PERSONNEL	\$ 28,318
Non-Personnel	
Consultants (2 Certified Teachers)	\$ 30,000
Consultants (2 College Interns - Early Childhood Educ.)	\$ 1,000
Program Supplies	\$ 4,000
Office Supplies	
Printing	\$ 500
Postage	
Insurance	
Marketing	\$ 2,500
Special Events	
Rent @40%	\$ 2,400
Internet	\$ 180
Maintenance/Custodial Services	
Total NPS	\$ 40,580
TOTAL EXPENSES (Personnel + NPS)	\$ 68,898
<i>Surplus/ (Deficit)</i>	\$ 3,602